

Premier travel group

Premier Travel Agency

Travel Consultant – Newmarket, CB8 8EQ

Contract: Permanent, Part-Time on 3 days per week

Opening hours: Mon to Fri 9am to 5.30pm, Sat 9am to 5pm (minimum one Sat off pcm, when working a Saturday you have a day off during that week), closed on Sundays

Salary: Details on application (dependent on experience) + incentives, commission and bonuses

Reporting to: Branch Manager

Team sizes: 5

ABOUT US

The Premier Travel Group is an independently owned travel company that has been operating locally for 80 years and currently employs in the region of 230 staff, half of which have been with the company for over 10 years. The head office for both companies moved to Cambourne Business Park in 2016 which presented an ideal opportunity to modernise the office space and open up the working environment which now boasts a ski lift, Tiki Beach Hut and a New York bar styled room with Netflix to name but a few of our new staff facilities!

Premier Holidays is the tour operation side of the business which specialises in putting together bespoke tailor-made holidays to a wide range of destinations including the Channel Islands, Far East, Middle East, Southern Africa, Indian Ocean, USA, Canada, Australia and New Zealand which are sold largely through all Travel Agencies across the UK but also directly to the public.

Premier Travel is Eastern England's leading independent travel agency with 21 branches across the East and South East of England, twelve of which are located in the Cambridgeshire area.

ABOUT THE JOB

Reporting into the Branch Manager, the role of Travel Consultant involves being part of a busy team dealing with customers face to face on a daily basis planning and selling tailor made holidays to worldwide destinations along with any other required travel services to suit each client's requirements.

Our travel consultants work hard to meet and exceed their targets and take pride in offering excellent customer service to gain recommendations and build on our local client bases.

ABOUT YOU

We are looking for an experienced Travel Agent with a **minimum of one years' experience**, a real team player and someone who loves dealing with customers face to face and working to sales targets.

Key skills required are:

- A passion for travel
- Enjoy working to sales and profit targets
- Ability to interact, communicate and negotiate effectively with clients face to face and over the telephone
- Have excellent organizational skills, a keen eye for detail and be comfortable with multi-tasking
- Be able to remain calm when dealing with any problems or complaints
- Like working under your own initiative and as part of a team
- Personal travel experience an advantage

ABOUT STAFF BENEFITS

- Excellent staff travel rates
- Friendly working environment
- Numerous social events
- Pension scheme
- Overseas educational travel opportunities

If you meet all of the above criteria and are looking to work in a busy and fun office within the exciting travel industry then we want to hear from you!

Please email us your CV along with a covering letter on why you think you would be the right person for this role to jobs@premier-travel.co.uk